

# **"HARNESSING THE POWER OF PACIFIC TRADE"**

**Fiji – Australia – New Zealand  
'FANZ' Pacific Business Forum  
Shangri-La's Fijian Resort and Spa  
Fiji, 27 – 29 November 2010**

The **Fiji-Australia** and **Fiji-New Zealand** Business Councils, for the first time, are jointly hosting their counterparts, the **Australia-Fiji** and **New Zealand-Fiji** Business Councils, for their annual trade conference, making this the most important and influential, Tri-Partite Trade Event of the year.

In a '**Global**' context of climate change, high fuel costs and continuing global economic crises, '**Sustainable Development**'; '**Land Use**'; '**Strengthening Partnerships**'; and forays into '**the Energy and Resource Sectors**'; are critical to maintaining and growing trade between the Pacific's '**Traditional Trade Partners**', and this conference aims at "**Harnessing the Power of Pacific Trade**" to assist in the development and advancement of local Pacific economies and livelihoods.

We bring to you leading experts in all these areas, as well as, providing the opportunity for you to hear from and potentially engage with the highest political and policy levels of the Fiji Government. We will receive an update on the economic position and outlook for Fiji.

November 27 – 29 at the Shangri-La's Fijian Resort and Spa

Enquiries to: **FABC Secretariat**, telephone 3100071 or email us at [info@fabc.com.fj](mailto:info@fabc.com.fj), Suva Business Centre, 217 Victoria Parade

# "HARNESSING THE POWER OF PACIFIC TRADE"



## About the Fiji Australia Business Council

*Around two billion dollars each year in trade means Australia is Fiji's biggest bilateral partner. With more than 120 members the Fiji Australia Business Council is one of the most significant private sector organisations in this country. FABC promotes friendship, goodwill and understanding between the business communities of Fiji and Australia to encourage trade, investment, tourism, technical and economic cooperation. Fiji Australia Business Council is a proud supporter of the Prime Minister's Exporter of the Year Awards and Leadership Fiji. Fiji Australia Business Council formed a historic partnership with UNAIDS in July 2008 and is now leading the initiative to form a Business Coalition Against HIV and AIDS to be known as BAHA Fiji. The seed funding for BAHA Fiji is generously donated by the Australian Government. We have also taken on the challenge of fostering a better understanding of PACER Plus and what opportunities it represents for the Fiji economy.*

*The Fiji Australia Business Council is a dynamic organisation growing from strength to strength and is proud to celebrate 24 years in 2010. Our very active and committed Executive Committee team welcomes FABC members and non-member delegates.*

### FABC Executive

- William Wylie Clarke, Howards (FABC President– Forum Chair)
- Ajay Raniga, Budget Pharmacy (Vice-President)
- Kalpesh Solanki, Ranjit Garments (Vice President)
- Caz Tebbutt Dennis, Tebbutt Research
- Bruce Sutton, KPMG (FABC Treasurer)
- Jason Stephens, Westpac
- Adrian Sofield, FTIB
- Norman Wilson, ANZ
- Qantas - VACANT
- Dan Williams, Austrade
- Kirsty McNeil, Australian High Commission
- Viliame Leqa– Pacific Manufacturing
- .Rajeshwar Singh – British American Tobacco
- Mike Towler– Performance Floatation
- Peter McCoy—Grants Waterhouse
- David Aidney– Williams & Gosling

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## About the Fiji New Zealand Business Council

Since 1987, the Fiji-New Zealand Business Council has been useful in solving trade and business issues faced by its members, as well as, disseminating useful economic, business and policy information.

The Council oversaw the creation of business development material to foster and develop the honey industry in Fiji and the Pacific. We hold regular social functions to network and listen to industry concerns, providing convivial social opportunities to meet with other members, the executive, and engage with local Government representatives. In March this year we donated money to the relief efforts of a School and several Villages on Qamea Island, which had hitherto been overlooked by others, after the destruction of Cyclone Tomas.

We have a diverse membership, touching on all industries and professions in Fiji, and have a young, active and dedicated executive.

Trade between our countries is on par with Australia, and in the past New Zealand was Fiji's major trade partner. The Council is committed to maintaining this heritage and strengthening our relationship to improve the economies and trade of both countries.

### **FNZBC EXECUTIVE COMMITTEE**

- Raman Dahia, Dahia/Footwear Industries/Enoch Taylor (FNZBC President)
- Adrian Sofield, FTIB
- Ajay Amrit, Ambassador Apartments
- Alan Roman, Air New Zealand
- Carl Ngamoki-Cameron, Ngamoki-Cameron Law
- Lisa Apted, KPMG
- Mark Hirst, H G Leach (Immediate Past President)
- Nehla Basawaiya, Munro Leys
- Ray Best, ANZ
- Rajeshwar Singh, BAT (FNZBC Treasurer)
- Richard Hatherly, Giraffe Investments
- Shaenaz Voss, Air Pacific Limited
- Peter Lund – Trade Commissioner/First Secretary (Commercial), NZ High Commission
- Phillip Taula, Acting Head of Mission, NZ High Commission

# "HARNESSING THE POWER OF PACIFIC TRADE"



**AUSTRALIA FIJI BUSINESS  
COUNCIL**

## About the Australia Fiji Business Council

*The Australia Fiji Business Council, with its counterpart organization in Fiji the Fiji Australia Business Council, was established in 1986 with the aim of providing a framework within which the private sector can communicate with the Australian and Fiji Islands governments at the highest political and policy advising levels with a view to finding solutions to trade and investment issues involving the two countries. It also provides members with an all important range of industry groups, from large corporations to small family companies. Some of the industries represented are: shipping, trading companies, freight forwarding, manufacturing, transport, airlines, accountancy/audit, management and business consultancy, insurance, building & construction, tourism, banking, energy, tobacco network to help further their business goals in Fiji. Membership of the Council, food/confectionery, legal services and mining. The Council's activities include the holding of trade, investment and information seminars on Fiji including a major annual conference co-hosted jointly with the Fiji Australia Business Council, held alternately in Australia and in Fiji. To keep members informed of developments in Fiji we distribute information to members regularly on current political, economic and social issues. Of particular value to members whose interests in Fiji are in the early stages of development is that the Council provides access to a network of Australian businesses with long experience in Fiji.*

### **AFBC EXECUTIVE COMMITTEE**

- Brian Anderson, Mainfreight International (President)
- Geoffrey Shaw, (Outrigger/Castaway (Vice-President))
- Reg Hodgson, Swedish Match Australia (Vice-President and Treasurer)
- Bob Lyon (Immediate Past President)
- David Gibson (Gibson Freight)
- Rebecca Haining (Qantas Airways)
- Greg Pawson (Westpac Pacific Banking)
- David McNamara (Olex Australia)
- Dean Page (Origin Energy)
- Michael Rowland (ANZ Banking Group)
- Nitij Pal (PLN Lawyers)
- Bill MacDonald (Neptune Shipping)
- Ross Porter (Fijicare)
- Frank Yourn (Executive Director)

# "HARNESSING THE POWER OF PACIFIC TRADE"



## About the New Zealand Fiji Business Council

The New Zealand Fiji Business Council was established in 1987 to encourage, facilitate and support trade and investment links between Fiji and New Zealand. With a counterpart in Fiji the Fiji New Zealand Business Council adds to further strengthen the relationship between our two countries. It provides information, networking opportunities for members and a forum for information and discussion of issues relevant to the business relationship between the two countries.

The Council has over 50 members representing a wide range of services to Fiji. These companies represent the construction, engineering, food, shipping, travel, accommodation, agriculture, consultancy, and investment sectors.

The Council's activities include holding of a wide range of seminars on Fiji and the highlight of the year is the Annual Conference co-hosted with the Fiji New Zealand Business Council.

The Council has maintained an interest in the PACER Plus including a submission which highlighted the mutually beneficial outcomes from a trade and economic agreement between New Zealand, Australia and the Pacific Forum Island countries.

The Council welcomes the co-hosting of the Fiji, Australian and New Zealand Business Councils at this year's conference and welcomes all delegates

### **NZFCB EXECUTIVE COMMITTEE**

- Rick Reid, Taylor Built Limited T/A Harford Greenhouses (NZFCB President)
- George Dyer, Air Pacific Ltd (Vice President)
- Mike Walsh, Mike Walsh Consulting
- Chris Cocker, Pacific Cooperation Foundation
- Keven Dent, Fletcher Aluminium
- Robert Falvey, Minter Ellison Rudd Watts
- Les Gray, Fletcher Construction South Pacific
- Peter Walsh, Air New Zealand Ltd
- Rohit Reddy, Reddy Group
- Chandar Sen, Pacific Engineering Projects
- Sean Bolt, Pacific Forum Line
- Adam Denniss, Pacific Island Trade & Investment
- Tim Manktelow, Tenix
- Michael Greenslade, Trade Commissioner South Pacific
- Mere Tora, Fiji High Commission

# "HARNESSING THE POWER OF PACIFIC TRADE"

**SATURDAY, 27 November, 2010**

12:00 – 5pm **Golf** – *Golfers meet in the lobby at 12 and Tee-off at 1pm.*

3:00pm **Registration opens-** *Lobby*

5:30pm **FNZBC/NZFBC Meeting-** *Executive Boardroom*

6:30pm **Shangri-La's Fijian Resort & Spa Cocktails**  
*Pavilion Lawn*



7:30pm **Vodafone Opening Dinner** - *Pavilion*

**Live Band sponsored by Intramar.**



# "HARNESSING THE POWER OF PACIFIC TRADE"

**SUNDAY 28 November, 2010**

- 7:30am Registration (cont. from Saturday) - *Ratu Makutu Hall*
- 8:30am Delegates to be seated. – *Ratu Makutu Hall*
- 8:40am Welcome and Introduction of Hosts by FANZ Pacific Business Forum Chair, Mr William Wylie Clarke
- 8:45am Official opening – Hon. Prime Minister, Commodore Frank Bainimarama, CF MSD OSTJ
- 9.00am **Session 1 - Sustainable Development**  
Chair - Chris Andrew- GreenLight Technology.
- 9:05am Keynote Address by Dr Michael Molitor - CarbonShift Advisory Pty Ltd
- 10:15am Open Forum
- 10:30am **SPSE Morning Tea** 
- 11:00am **Session 2 – Strengthening Partnerships and Regional Trade**  
Chair: Viliame Leqa
- Solo Mara – Permanent Secretary, Ministry of Foreign Affairs
  - Dr Chris Noonan, OCTA – PACER Plus
  - Mr. Tillman Bruett – Pacific Financial Inclusion Program (UNDP)
  - Panelist: Dr Chakriya Bowman, Pacific Islands Forum Secretariat
  - Open Forum
- 1:00pm **BSP Lunch**  
*Takali Restaurant* 

**Participants to re-gather at 2.15pm**

# "HARNESSING THE POWER OF PACIFIC TRADE"

SUNDAY 28 November, 2010

2:15pm **Session 3 – Fiji Government update**

*What can business look forward to?*

Chair: Lisa Apted

- **Legislative & Trade Reforms** - Aiyaz Sayed-Khaiyum, Attorney-General, Minister for Justice, Electoral Reform, Public Enterprises and Anti-Corruption, Commerce, Industry and Tourism -
- **Economic Outlook** – Barry Whiteside, Deputy Governor – Reserve Bank of Fiji
- **National Roadmap to 2014** – Edward Tunidau, Acting Deputy Secretary, Strategic Framework for Change



3:45pm **BAT Afternoon Tea**

BRITISH AMERICAN  
TOBACCO

4:00pm **2011 National Budget Highlights** – David Kolitagane – Permanent Secretary, Ministry of Finance

- **Panelist** – Jitoko Tikolevu, Chief Executive Officer, FIRCA
- **Panelist** – Ravuni Uluilakeba – Chief Executive Officer – FTIB
- Open Forum

5: 10pm **Day ends**

5:15 – 5:45pm **FABC Annual General Meeting- *Davui Hall***

*All financial members are encouraged to attend*

7.00pm **ANZ Gala Dinner**  
*Pavilion*



Live Band sponsored by





# "HARNESSING THE POWER OF PACIFIC TRADE"

MONDAY 29 November, 2010

8:30 am **Session 4 – Sustainable Future (Challenges and Opportunities)**

Chair: Carl Ngamoki - Cameron

- **Case Study – Christopher Donlon**- Sustainable Mahogany Industries
- **Unleashing Potential of Agriculture - Mason Smith** – Permanent Secretary, Ministry of Agriculture
- **Land Use Opportunities- A NZ Experience**- Dr Tanira Kingi- AgResearch, NZ
- **Forestry in Fiji- Another View** – Peter Drysdale
- Open Forum

10:45am **Williams & Gosling Morning tea**



11:00am **Session 5— Energy/Resources**

Chair: Kalpesh Solanki

- **Mining – Challenge and Opportunities - George Niumataiwalu** – Vice Chairman, Mining & Quarrying Council, FEF
- **FEA & Future Renewable Energy Investments- Hasmukh Patel** – Chief Executive Officer, FEA
- **Case Study, "Biomass Energy"** - Abdul Khan –Managing Director, AJYNK Limited
- **Municipal Waste to Energy** – Paul Prasad – Zenergy Australia

12:15pm Open Discussion on Forum

12:55pm Closing Remarks – FANZ Pacific Business Forum Chair- Wylie Clarke.

1:00 pm **Westpac Lunch**  
*Takali Restaurant*



**Forum Ends**

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