



**FIJI
AUSTRALIA
BUSINESS
COUNCIL**

**AUSTRALIA FIJI
BUSINESS COUNCIL**

20th AUSTRALIA FIJI BUSINESS FORUM AND TRADE EXPO ***"FIJI IS OPEN FOR BUSINESS"***

BRISBANE CONVENTION & EXHIBITION CENTRE, AUSTRALIA, 28-30 JULY 2013

The Australia Fiji Business Council and the Fiji Australia Business Council are pleased to announce that the 20th Australia Fiji Business Forum will be held at the Brisbane Convention & Exhibition Centre (BCEC) from 28th to 30th July 2013. The Forum theme is "Fiji IS Open For Business". You are invited to register and attend.

First held in 1987 and most years since, the Business Forum is the annual bilateral business meeting between Australia and Fiji. Participants have an unparalleled opportunity to learn about business opportunities in Fiji, and to network with senior Australia and Fiji based policy makers and senior businesspeople.

The 2013 Forum, the first held in Australia since 2006, aims to provide Australian business with information on current opportunities for business in Fiji as well as provide an opportunity to bring more closely together Australian and Fijian business which already have a long history of partnership and co-operation.

The program includes an overview of the political and economic conditions, especially on issues which affect business and investment, and will include specific sessions by expert presenters on doing business in Fiji, and on industry sectors such as resources, agriculture, tourism and manufacturing.

The Forum will include the inaugural Trade Expo to provide a practical opportunity for businesses from Fiji and Australia to showcase their products and services.

The Forum will also feature for the first time a Showcase of Contemporary Fiji Fashion Design at the pre-conference dinner on Sunday 28 July 2013. Tickets for dinner are also available for sale to those who wish to only attend this dinner.

Outcomes expected from the meeting will be improved understanding by businesses in Australia and Fiji of the opportunity for further developing the bilateral business and investment relationship, and identification for government of any issues which business groups in each country regard as requiring government policy or administrative action to facilitate bilateral business and investment growth.

On Sunday 28 July 2013 the Inaugural Urwin/Gavidi Golf Tournament will be played in recognition of the contribution to the bilateral business relationship of eminent Australian and Fijian diplomats, the late Mr Greg Urwin, former Australian High Commissioner to Fiji and former Patron of the Australia Fiji Business Council, and Ratu Isoa Gavidi, former Fiji High Commissioner to Australia and current Patron of the Fiji Australia Business Council. First prize is an outstanding holiday package at Castaway Island resort in Fiji.

The provisional program and booking forms are attached. Register early for this conference as space is limited and demand will be heavy. Early registration (by 3 June 2013) attracts an early bird registration discount.

There remain opportunities for sponsorship of various segments of the conference. Please indicate your interest on the registration form and we will contact you to discuss options.

Enquiries can be directed to Mr Frank Yourn, Executive Director of the Australia Fiji Business Council, on telephone + 61 7 3348 5142 or by e-mail at businessforum@afbc.org.au.



Greg Pawson
President
Australia Fiji Business Council



Kalpesh Solanki
President
Fiji Australia Business Council



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TAX INVOICE AND DELEGATE BOOKING FORM ABN 72 388 264 409

Please complete and return a separate booking form for each delegate to the Secretariat along with full booking Fee. **Bookings will be accepted subject to space availability.** Bookings will be acknowledged within 7 days after they are received.

DELEGATE (or Main Sunday Dinner-Only Ticket purchaser) DETAILS

Mr/Mrs/Ms _____ Registered Spouse: _____

Company: _____ Position: _____

Postal Address: _____ Suburb: _____ State: _____ Postcode: _____

Country _____ Phone: (____) _____ Fax: (____) _____ E-mail: _____

Please tick if you do not wish to have your contact details included on the Attendance List distributed in Delegates Handbook.

Special Dietary Requirements: _____

A. Delegate Booking Fee [please indicate appropriate rate/s]

	Early Bird Rate (before 3 June)		Full Rate (3 June – 7 July)		Late Rate (from 8 July)	
	Delegate	Spouse	Delegate	Spouse	Delegate	Spouse
AFBC/FABC Member	600	350	700	400	800	450
Non-Member	750	450	800	500	1000	600

* Payment of Delegate Booking Fee entitles the delegate to attend all conference plenary sessions, tea breaks, and lunches on Monday and Tuesday, and networking functions on Sunday and Monday, as well as access to the Trade Expo on Monday and Tuesday.

* Payment of the Spouse Booking Fee entitles the spouse to attend any conference plenary sessions on Monday and Tuesday, and any cocktail functions and dinners on Sunday and Monday, as well as access to the Trade Expo on Monday and Tuesday.

B. Golf (VICTORIA PARK GOLF COMPLEX) @ \$60 per person

NAME (Registered delegate + extra players)	HANDICAP	\$ TOTAL (all Players)

C. Post-Forum Industry Visit @ \$50 per person

NAME (Registered delegate + extra persons)	\$ TOTAL

OR

D. TICKET - Pre-Conference Dinner & Showcase of Contemporary Fiji Fashion only (Sun 28 July 2013)

No of tickets: _____ @ AU \$ 130 per person. TOTAL: AUD _____

PAYMENT SUMMARY

Note: ALL COSTS ARE GST INCLUSIVE

Subtotal - All applicable Fees (as above)	
Plus Financial Fees if applicable (2% credit card or \$20 Overseas transfer)	
Total Due	AUD

DELEGATE ATTENDANCE SUMMARY

(Please tick below to indicate intended attendance)

NETWORKING FUNCTION	DELEGATE	REGISTERED SPOUSE
Sunday cocktails & dinner		
Monday cocktails & dinner		
Tuesday lunch		

Your Organisation Membership: AFBC FABC Non-member [please tick appropriate box]

PAYMENT METHOD

(a RECEIPT will be sent to you on the email provided once payment is processed)

CREDIT CARD (add 2% processing fee)

Mastercard Visa American Express Diners' Club

Card no:

Card expires:

Name on card Signature

CHEQUE in Australia Dollars (AUD) payable to Australia Fiji Business Council.

DIRECT DEPOSIT to Australia Fiji Business Council, Westpac Banking Corporation, WYNNUM QLD Australia 4178, BSB 034-053 Account 15-5722. Please include name and company on deposit documents to match against registration form. (Please add AU \$20.00 to cover international bank fees if transferring funds from outside Australia.)

Cancellation Policy

50% refundable for cancellation by Friday 28 June 2013, 20% by Friday 12 July 2013, nil after Friday 12 July 2013. Substitution permitted any time.



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TAX INVOICE AND ADVERTISEMENT BOOKING FORM ABN 72 388 264 409

Businesses with interests in Australia or Papua New Guinea are invited to advertise in the Delegates' Handbook at the Forum. **This opportunity is open to companies attending or not attending the Forum.**

By advertising in the delegates' handbook, you will bring your company to the attention of very senior executives in business in Australia and Fiji and senior government officials from both countries, and will mark your company as a supporter of the business relationship.

Advertising rates range from AUD 175 to AUD 600 for a full colour advertisement.

To take advantage of this opportunity to associate your company with the Forum, and to be an advertiser in the handbook, please complete the attached tax invoice and return it to the Secretariat. The Secretariat will then liaise with you on the detail of your advertisement.

Bookings will be taken on a first-come-first-served basis, and will be **confirmed as full payment is received.**

ADVERTISING BOOKING DETAILS

Company Name: _____
 Contact Name: _____ Position: _____
 Postal Address: _____ Suburb: _____ State: _____ Postcode: _____
 Country _____ Phone: () _____ Fax: () _____ E-mail: _____

	MEMBER	NON-MEMBER
<input type="checkbox"/> Quarter page (vertical: 120mm high x 90mm wide) full colour advertisement	AUD175	AUD250
<input type="checkbox"/> Quarter page (horizontal: 60mm high x 180mm wide) full colour advertisement	AUD175	AUD250
<input type="checkbox"/> Half page (vertical: 180mm high x 120mm wide) full colour advertisement	AUD325	AUD400
<input type="checkbox"/> Half page (horizontal: 120mm high x 180mm wide) full colour advertisement	AUD325	AUD400
<input type="checkbox"/> Full page (297mm high x 210mm wide + 5mm bleed all around) full colour advertisement	AUD500	AUD600

Note: ALL COSTS ARE GST INCLUSIVE

PAYMENT SUMMARY

Ad (please indicate chosen size above)	
Plus Financial Fees if applicable (2% credit card or \$20 Overseas transfer)	
Total Due	AUD

Your Organisation Membership: AFBC FABC Non-member [please tick appropriate box]

PAYMENT METHOD

(a RECEIPT will be sent to you on the email provided once payment is processed)

CREDIT CARD (add 2% processing fee)

Mastercard Visa American Express Diners' Club

Card no:

Card expires: /

Name on card Signature

CHEQUE in Australia Dollars (AUD) payable to Australia Fiji Business Council.

DIRECT DEPOSIT to Australia Fiji Business Council, Westpac Banking Corporation, WYNNUM QLD Australia 4178, BSB 034-053 Account 15-5722. Please include name and company on deposit documents to match against registration form. (Please add AU \$20.00 to cover international bank fees if transferring funds from outside Australia.)

Cancellation Policy

50% refundable for cancellation by Friday 28 June 2013, 20% by Friday 12 July 2013, nil after Friday 12 July 2013. (If ad space resold, then 50% refundable).

Note:

- There is limited space in the Delegates' Handbook for advertising. Bookings will be accepted and confirmed when payment is received.
- Advertisement artwork must be provided in Print-Ready standard electronic file format (including Illustrator, High Res PDF, Photoshop). Please note, we cannot make amendments to your advertisement content.
- Please ensure that your artwork has a high resolution (at least 300 dpi). This will ensure high quality reproduction in the Handbook.

Deadline for receipt of artwork is **Monday 15 July 2013**. Earlier receipt is encouraged.



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TAX INVOICE AND TRADE BOOTH BOOKING FORM ABN 72 388 264 409

The Australia Fiji Trade Expo will be held on 29 to 30 July 2013 in conjunction with the 20th Australia Fiji Business Forum at the Brisbane Convention and Exhibition Centre.

Participants at the Forum will include senior corporate and government decision makers, and the holders of trade booths will have a unique opportunity to present their goods and services to people at this level. **This opportunity is open to companies attending or not attending the Forum.** A limited number of booths is available now for hire, on a first come first served basis.

Bookings can be made to rent one or more of the display booths which will be located in the Trade Expo area next to the Plenary room. Delegates will break for morning tea, lunch, and afternoon tea each day in the Trade Expo area.

Booths are 3m x 2m, and comprise back and side walls 2.5m in height, Fascia sign, with up to 30 characters included. There are two x 150watt flood lights, one power point (4amps, 240 volts) and 1 trestle table with two chairs per booth.

Additional signage, furniture, lighting, audio-visual requirements can be arranged directly with the booth supplier, Exponet, to suit your individual requirements.

To book your Trade Expo display booth, complete the application form below and lodge the form, including payment details, to the Australia Fiji Business Council, PO Box 422, Wynnum, Qld, 4178 or **Fax** to + 61 7 3348 5172 or **Email** to businessforum@afbc.org.au.

Booking confirmation will be provided when payment is received. When your booking is confirmed, you will be invited to contact the booth supplier to discuss and design the configuration of your booth. **Please note, we cannot reserve booths without payment in full.**

BOOTH BOOKING DETAILS

Company Name: _____

Contact Name: _____ Position: _____

Additional Person/s: _____

Postal Address: _____ Suburb: _____ State: _____ Postcode: _____

Country _____ Phone: () _____ Fax: () _____ E-mail: _____

Special Dietary Requirements: _____

BOOTH PRICING Note: ALL COSTS ARE GST INCLUSIVE	RATE [please indicate]		QUANTITY	TOTAL AMOUNT (\$)
	AFBC/FABC Member	Non-member		
Booth *	\$ 450	\$ 550		
Additional person/s at booth **	\$ 100	\$ 100		
Dinner, Sunday 28 July 2013	\$ 120	\$ 120		
Dinner, Monday 29 July 2013	\$ 120	\$ 120		
Plus Financial Fees if applicable (2% credit card or \$20 Overseas transfer)				
Total Due				AUD

Your Organisation Membership: AFBC FABC Non-member [please tick appropriate box]

* Booth booking fee includes attendance for one person at the opening cocktail party on Sunday 28 July (to man their booth), and morning tea, afternoon tea and lunch on 29 and 30 July for one person. It does NOT entitle the booth-holder to sit in on Plenary sessions.

** Additional person/s fee entitles additional person/s to attend the opening cocktail party on Sunday 28 July (to man their booth), and morning tea, afternoon tea and lunch on 29 and 30 July for each additional person. It does NOT entitle the additional person to sit in on Plenary sessions.

PAYMENT METHOD (a RECEIPT will be sent to you on the email provided once payment is processed)

CREDIT CARD (add 2% processing fee)

Mastercard Visa American Express Diners' Club

Card no:

Card expires: /

Name on card Signature

CHEQUE in Australia Dollars (AUD) payable to Australia Fiji Business Council.

DIRECT DEPOSIT to Australia Fiji Business Council, Westpac Banking Corporation, WYNNUM QLD Australia 4178, BSB 034-053 Account 15-5722. Please include name and company on deposit documents to match against registration form. (Please add AU \$20.00 to cover international bank fees if transferring funds from outside Australia.)

Cancellation Policy

50% refundable for cancellation by Friday 14 June 2013, 20% by Friday 28 June 2013, nil after Friday 28 June 2013. (If booth resold, then 50% refundable).



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PROGRAM

(Note: Speakers program is subject to confirmation from invited guest speakers, and speakers may be varied.)

MASTER OF CEREMONIES: Ms Tania Nugent

TRL/BIL CHAIRMAN OF PANELS: Ms Sophie Foster

SPEAKERS GIFTS provided by MOKOSOI PRODUCTS (FIJI) LIMITED.

SUNDAY 28 JULY 2013

- 1100 CASTAWAY ISLAND FIJI INAUGURAL URWIN/GAVIDI GOLF TROPHY, VICTORIA PARK GOLF CLUB.
- 1700 BANK SOUTH PACIFIC REGISTRATION.
- 1800 GIBSON FREIGHT PRE-CONFERENCE COCKTAIL RECEPTION including OFFICIAL OPENING OF AUSTRALIA FIJI TRADE EXPO sponsored by AUSTRALIA & INVESTMENT FIJI.
- 1900 WESTPAC PACIFIC PRE-CONFERENCE DINNER featuring A SHOWCASE OF CONTEMPORARY FIJI FASHION DESIGN.

MONDAY 29 JULY 2013

SESSION 1

- 0830 OFFICIAL OPENING.
Mr Greg Pawson, President, Australia Fiji Business Council.

KEYNOTE ADDRESSES.

Senator the Hon Matt Thistlethwaite, Parliamentary Secretary for Pacific Islands Affairs.

Ratu Inoke Kubuabola, Minister for Foreign Affairs and International Co-operation.

MORNING TEA.

SESSION 2

THE FIJI ECONOMY:
A representative of the Reserve Bank of Fiji.
Professor Satish Chand, University of New South Wales (ADFA).
Panel Session

DOING BUSINESS IN FIJI:

Mr Ravuni Uluilakeba, CEO, Investment Fiji.
Mr John Brand, Senior Trade Commissioner Pacific, Austrade.
Mr Nesbitt Hazelman, CEO, Fiji Employers & Commerce Federation.
Panel Session

LUNCH.

SESSION 3 – WORKSHOPS:

Workshops are held concurrently, and Forum participants choose which workshop they wish to attend.

Workshop 1: Managing Fiji's Resources Sector.

Facilitator: Professor Satish Chand,
University of New South Wales (ADFA), Canberra.
Mr Tevita Boseiwaqa,
Permanent Secretary, Ministry of Lands and Mineral Resources.
Other speakers to be confirmed.
Panel Session

Workshop 2: Addressing Barriers to Fiji's Agricultural Trade.

Facilitator: Dr Mike Bourke, Australian National University, Canberra.
Ms Jo Evans, First Assistant Secretary, Department of Agriculture, Fisheries and Forestry.
Mr Richard Holloway, Director, Pacific Horticultural and Agricultural Market Access.
A representative of the Australian Fruit and Vegetable Industry.
Panel Session

PACIFIC LEGAL NETWORK AFTERNOON TEA.

SESSION 4:

Session 3 Workshop Facilitators Report Back to Plenary.
LEGAL, FINANCIAL AND LOGISTICS ISSUES FOR BUSINESS:
Fiji's Corporations Decree:
Mr Bruce Cowley, Partner, Minter Ellison, Brisbane.
Financial Issues for Business:
Ms Lisa Apted, Partner KPMG Fiji.
Logistics Issues for Business:
Mr David Aidney, Director, Williams and Gosling, Fiji.
Panel Session

1700 END PLENARY DAY ONE.

1830 PRE-DINNER COCKTAIL PARTY.

1930 ANZ BANKING GROUP CONFERENCE DINNER.
Guest Speaker. The Hon Julie Bishop MP, Deputy Leader of the Opposition and Shadow Minister for Foreign Affairs and Trade.

TUESDAY 30 JULY 2013

SESSION 5

0830 INDUSTRY UPDATES AND OPPORTUNITIES:
TOURISM:
Mr Ricky Hamilton, Chief Executive, Tourism Fiji.
Ms Jane McKeon, Group Executive, Government Relations,
Virgin Australia Group.
A tourism industry representative TBC

MANUFACTURING:

Mr Himen Chandra, Chairman, Fiji Manufacturers Council.
Mr Dave Turner, Kookai Limited.
Panel Session

MORNING TEA

SESSION 6

INDUSTRY UPDATES AND OPPORTUNITIES:
RESOURCES:
Mr Greg Morris, Fiji Country Manager, Namosi Joint Venture.
Mr Ron Heeks, Managing Director, Geopacific Resources.
Mr Mike Johnston, Interim President and CEO, Nautilus Minerals.

AGRICULTURE:

Mr. Satend Kumar, Mahens Trading.
Ms Maria Moi, Ben's Trading Ltd. Westpac Business Woman of the Year.
Mr Stuart Arnold, Aquaculture Biologist, CSIRO.
Panel Session

CONCLUDING REMARKS:

Mr Kalpesh Solanki, President, Fiji Australia Business Council.

NEWCREST MINING LUNCH.

1400 FORUM ENDS

POST FORUM INDUSTRY SITE VISITS: (TBC)
A hydroponics farm.
Agricultural processing factory.



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CONFERENCE ACCOMMODATION RATES

RYDGES SOUTHBANK HOTEL

Queen room @ \$219 per night, Buffet breakfast @ \$35 per person,
Valet parking @ \$35 per car per night.
Email: reservations_southbank@rydges.com, Tel: +61 7 3364 0800, or
Fax: +61 7 3364 0801 to book directly.

MANTRA SOUTHBANK HOTEL

Studio apartment @ \$259 or 1-bedroom apartment @ \$289 per night,
Buffet breakfast (pre-booked) @ \$25 (otherwise \$35) per person,
Valet parking @ \$35 per car per night.
Email: southbankbris.res@mantra.com.au, Tel: +61 7 3305 2500, or
Fax: +61 7 3305 2598 to book directly.

TERMS: Rates are applicable 1 day pre and post Forum dates (28-30 July 2013), subject to availability. Credit card details will be required in order to secure your bookings. Please note that the Secretariat will not be able to assist in making bookings on your behalf.

For other accommodation alternatives, please visit www.wotif.com or www.lastminute.com.au. The Brisbane Convention & Exhibition Centre (BCEC) is located on the corner of Merivale and Glenelg Streets, Southbank, Brisbane. There is also an entry on Grey Street (parallel to Merivale Street) which delegates can use to get to the plenary room (P9 & 10).

SPONSORS

