

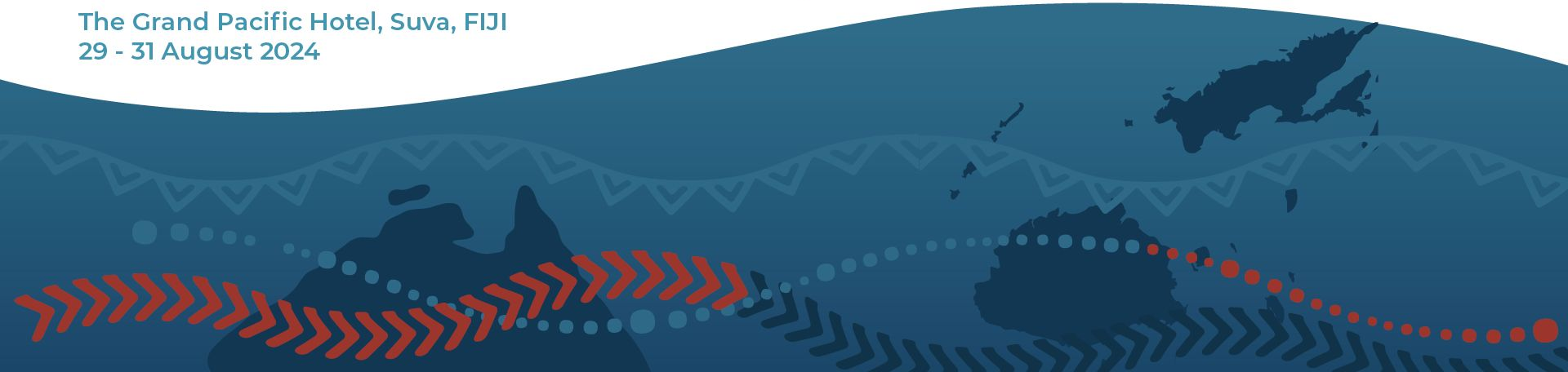
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2024 FIJI-AUSTRALIA AND AUSTRALIA-FIJI BUSINESS COUNCILS
JOINT BUSINESS FORUM:

New Challenges. New Solutions

The Grand Pacific Hotel, Suva, FIJI
29 - 31 August 2024



Tim Houghton

Australian Trade Commissioner
for the Pacific and Timor-Leste



FOSTERING GLOBAL PARTNERSHIPS IN INFRASTRUCTURE

CONSOLIDATION OF AN INFRASTRUCTURE PIPELINE

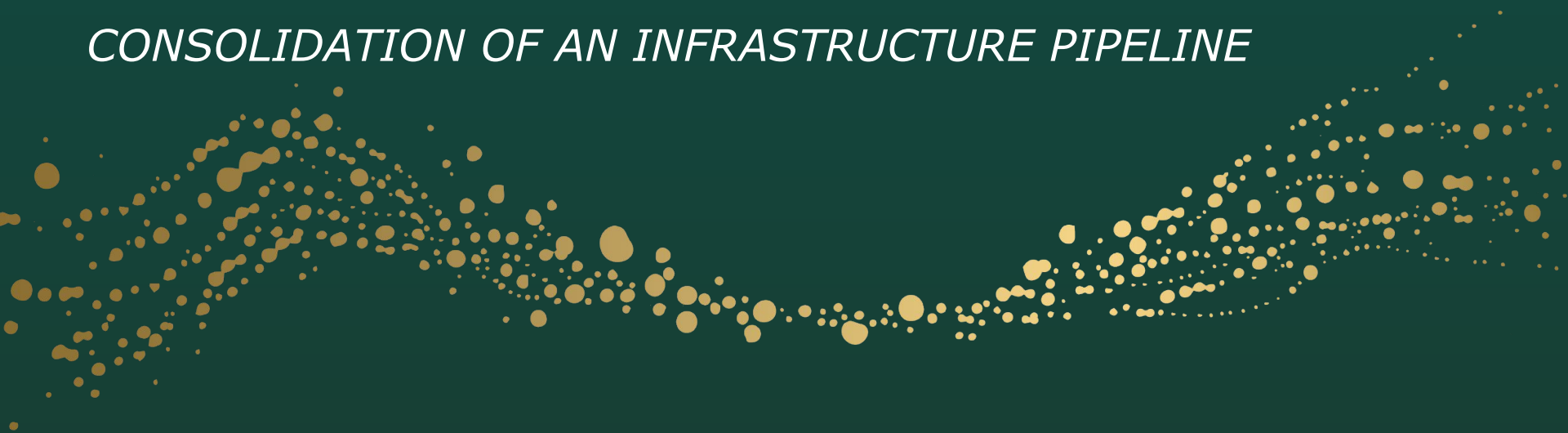


Australian Government

Australian Trade and Investment Commission

FOSTERING GLOBAL PARTNERSHIPS IN INFRASTRUCTURE

CONSOLIDATION OF AN INFRASTRUCTURE PIPELINE



WHAT I'LL BE COVERING

1. What is a consolidated infrastructure pipeline and what are we trying to achieve

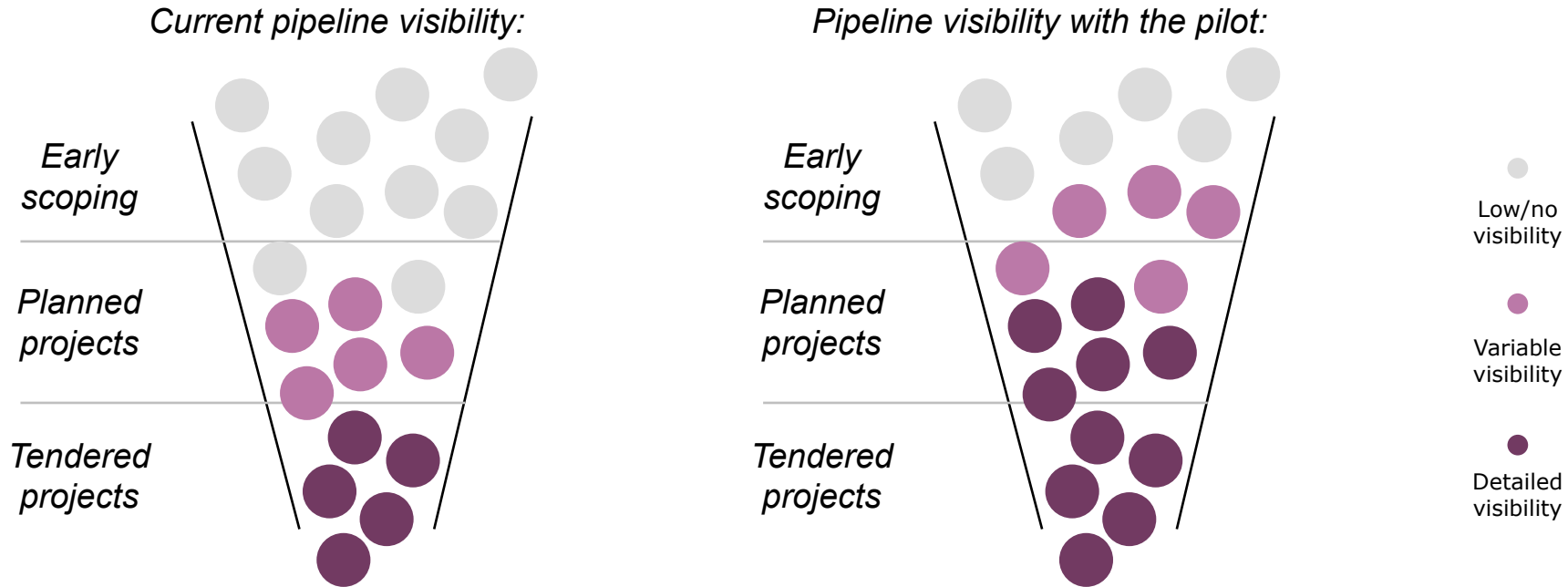
2. Limitations of the consolidated infrastructure pipeline

3. Summary of the consolidated infrastructure pipeline outputs

1. What is a consolidated infrastructure pipeline and what are we trying to achieve

WHAT WE ARE TRYING TO ACHIEVE

*The consolidated pipeline pilot is trying to answer a key question of bidders:
What projects are funded and when are they happening?*



1. What is a consolidated infrastructure pipeline and what are we trying to achieve

TIMELINE OF ACTIVITY

May 2024
Presentation of pilot pipeline at BOS in May (including some packages from Fiji)

July 2024
Austrade leads coordination of Fiji deep dive for joint forum

February to April 2024

Austrade leads collaboration with pilot partners –work out what should/can be reported

Partners were DFAT/AIFFP, AU DoD, World Bank, ADB, MFAT, AFD/EU/EIB

June 2024
Pacific Regional Infrastructure Facility (PRIF) agrees to take on the ongoing maintenance of the pipeline

To 2025
PRIF lead integration of Fiji information into the regional pipeline and continue scaling the platform – website live in 2025

1. What is a consolidated infrastructure pipeline and what are we trying to achieve

TIMELINE OF ACTIVITY

May 2024:

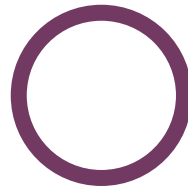
Whole of region pilot
(Austrade-led)



Contributors:
**ADB, World Bank,
DFAT/AIFFP,
MFAT, AU DoD, EU**

August 2024:

Detailed Fiji deep dive
(Austrade-led)



Contributors:
**WAF, FRA, EFL,
Housing Authority,
Fiji Airports, Fiji
Ports**

2025:

Detailed whole of region
summary (PRIF-led)



1. What is a consolidated infrastructure pipeline and what are we trying to achieve

WHAT IS INCLUDED IN THE FIJIAN PIPELINE

Who is included in the Fijian pipeline:

WAF	FRA	EFL
Fiji Airports	Housing Authority	Fiji Ports

What is included:

Country	Lead funding agency	Type of procurement <i>Capital works, Consulting, Equipment, Maintenance</i>
Project and package title	Indicative value	Go-to-market approach <i>Open tender, Limited tender</i>
Current status	Where to get more information	

NO PIPELINE IS PERFECT

1

This is the first time these procuring agencies have pulled together a consolidated pipeline, **it is not exhaustive and does not intend to be**

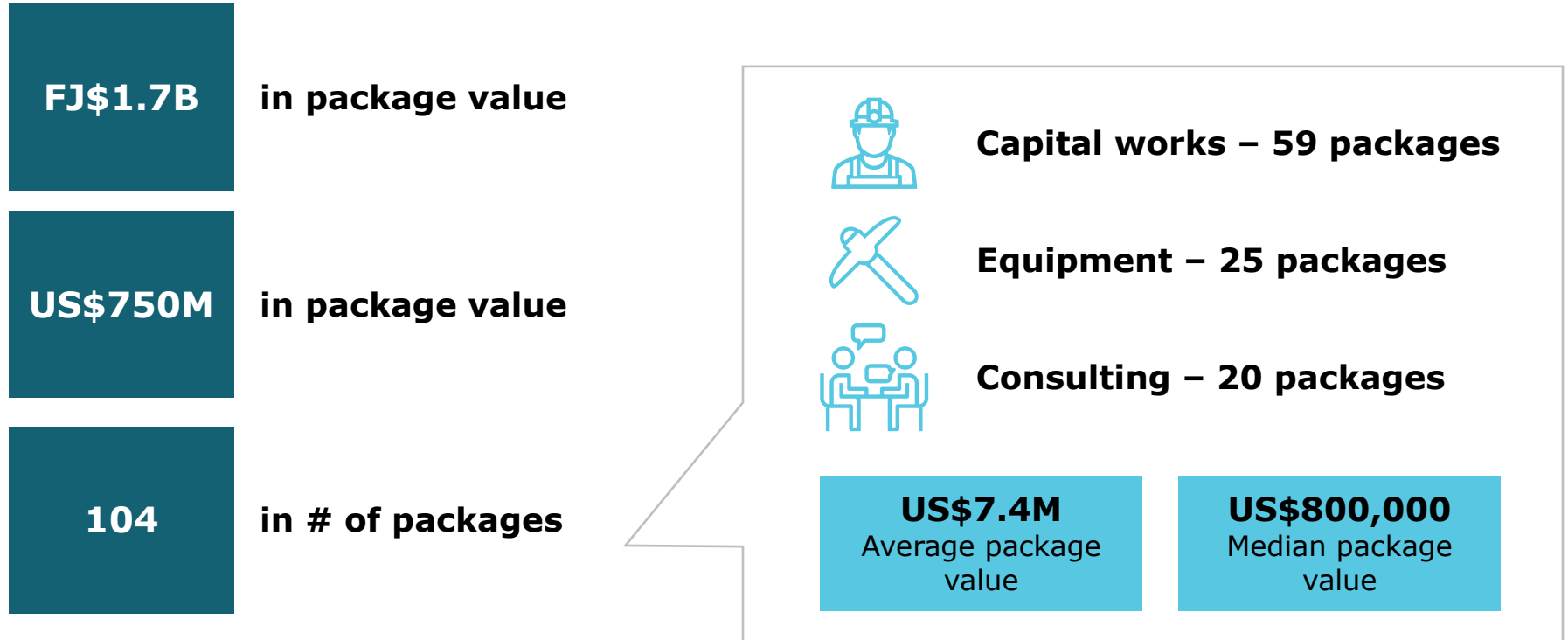
2

Projects and packages are only included where the pilot partner is confident of an indicative procurement timetable – and **they are still subject to change**

3







Procuring agencies have differing databases, **making extracting all required data challenging**

HIGH LEVEL OUTPUTS OF THE FIJI DEEP DIVE



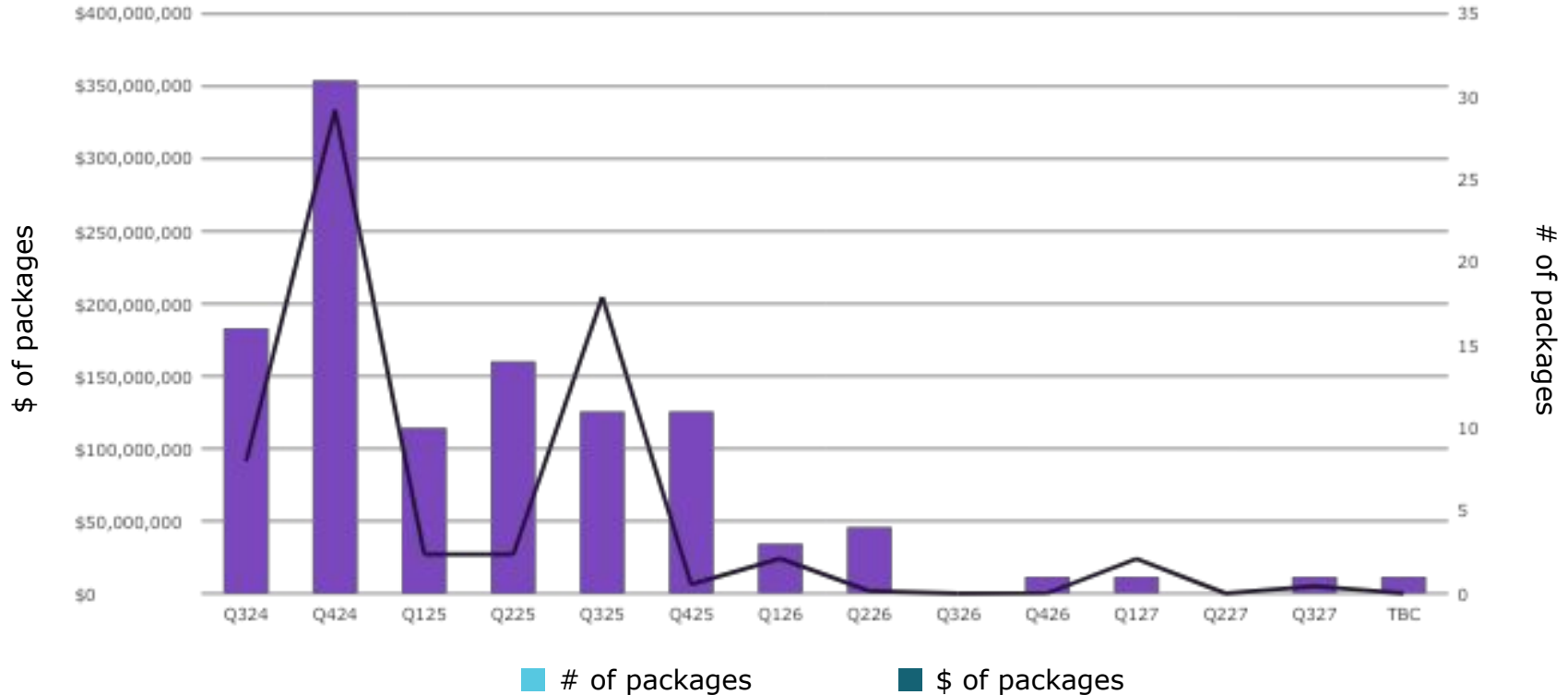
3. Summary of the consolidated infrastructure pipeline outputs

HIGH LEVEL OUTPUTS BY AGENCY

		# packages	Value
	Fiji Roads Authority	5	\$255M
	Water Authority of Fiji	11	\$187M
	Housing Authority	5	\$100M
	Energy Fiji Limited	52	\$97M
	Fiji Airports	23	\$83M
	Fiji Ports	8	\$21M

3. Summary of the consolidated infrastructure pipeline outputs

GO TO MARKET TIMING BY PACKAGE



3. Summary of the consolidated infrastructure pipeline outputs

FUNDING SOURCE AND APPROACH TO MARKET

Lead funding source

	# of packages	\$ of packages
Self-funded	64	\$250M
World Bank	10	\$15M
Fiji Government	9	\$37M
ADB	4	\$237M
EU / EIB	3	TBC
IFC	3	\$21M
JICA	2	\$1M
China Government	2	\$168M
Fiji Water	1	\$7M
JV with Chegucu	1	\$250K
TBC	5	\$8M

Go to market approach

	# of packages	\$ of packages
Open Tender	93	\$565M
Limited Tender	4	\$168M
Panel Tender	5	\$3M
TBC	2	\$7M

3. Summary of the consolidated infrastructure pipeline outputs

A SELECTION OF HIGH VALUE PACKAGES

Four open tenders above US\$20m have been specified in Fiji

Water Authority of Fiji	Kinoya Wastewater Treatment Plant Compliance Project	\$	150,000,000	Q325
Fiji Roads Authority	Critical Bridges Resilience Project - Western and Central Division	\$	82,400,000	Q424
Fiji Airports	Departure Lounge Expansion - Various Packages	\$	25,000,000	Q324
Energy Fiji Limited	New Generation Addition at Kinoya 20MW HFO	\$	23,836,712	Q127

There are three TBC value packages that will be of significant scale

Fiji Ports	Suva Port Relocation Project			TBC
Energy Fiji Limited	Construction of the Vatutokotoko hydropower plant (+31 MW)			Q225
Energy Fiji Limited	Construction of the Qaliwana dam and hydropower plant (+22 MW)			Q226

WHAT COMES NEXT?

We will hear from a representative of each of the procuring agencies tomorrow

As an infrastructure business – identify packages relevant to you – there will be partners for you in this room

Get in touch with Austrade to track these opportunities to their tender date – both local and Australian businesses

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And to our Media Partners:

The Fiji Times

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