

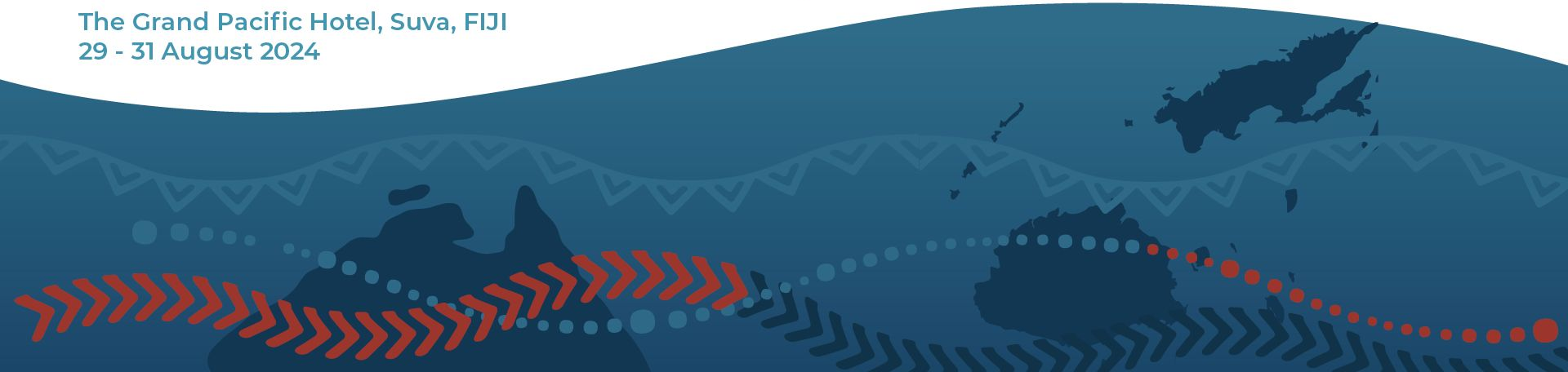
FIJI
AUSTRALIA
BUSINESS
COUNCIL

Australia—Fiji
Business Council

2024 FIJI-AUSTRALIA AND AUSTRALIA-FIJI BUSINESS COUNCILS
JOINT BUSINESS FORUM:

New Challenges. New Solutions

The Grand Pacific Hotel, Suva, FIJI
29 - 31 August 2024



Tim Houghton

Australian Trade Commissioner
for the Pacific and Timor-Leste

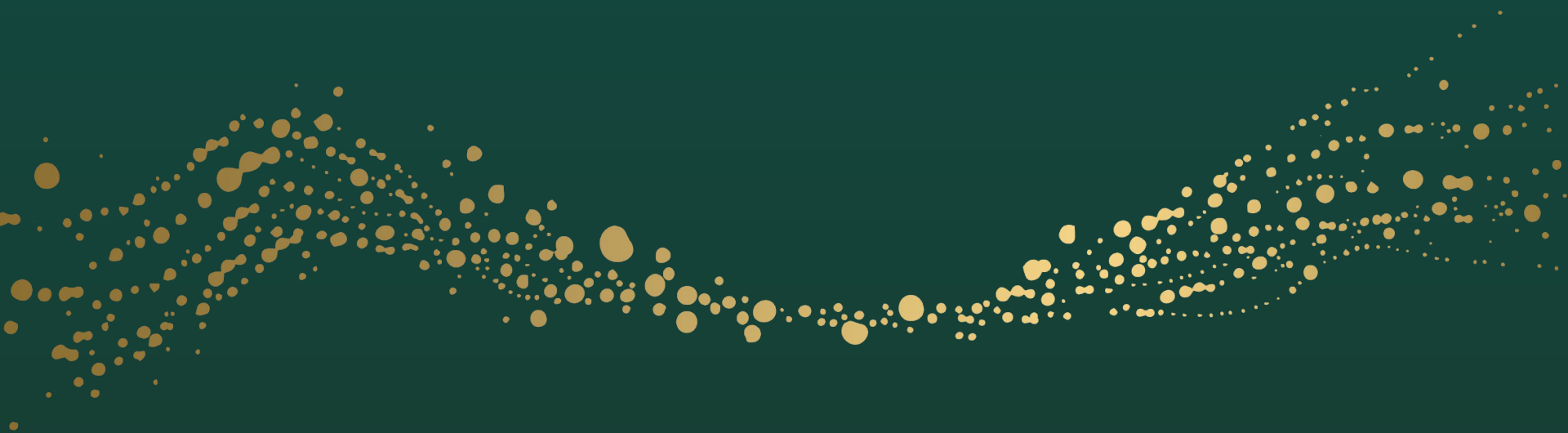




Australian Government

Australian Trade and Investment Commission

INFRASTRUCTURE DEEP DIVE



HIGH LEVEL OUTPUTS OF THE FIJI DEEP DIVE

FJ\$1.7B

in package value

US\$750M

in package value

104

in # of packages



Capital works – 59 packages



Equipment – 25 packages



Consulting – 20 packages







US\$7.4M

Average package
value

US\$800,000

Median package
value

HIGH LEVEL OUTPUTS BY AGENCY

		# packages	Value
	Fiji Roads Authority	5	\$255M
	Water Authority of Fiji	11	\$187M
	Housing Authority	5	\$100M
	Energy Fiji Limited	52	\$97M
	Fiji Airports	23	\$83M
	Fiji Ports	8	\$21M

GO TO MARKET TIMING BY PACKAGE



FUNDING SOURCE AND APPROACH TO MARKET

Lead funding source

	# of packages	\$ of packages
Self-funded	64	\$250M
World Bank	10	\$15M
Fiji Government	9	\$37M
ADB	4	\$237M
EU / EIB	3	TBC
IFC	3	\$21M
JICA	2	\$1M
China Government	2	\$168M
Fiji Water	1	\$7M
JV with Chegoco	1	\$250K
TBC	5	\$8M

Go to market approach

	# of packages	\$ of packages
Open Tender	93	\$565M
Limited Tender	4	\$168M
Panel Tender	5	\$3M
TBC	2	\$7M

A SELECTION OF HIGH VALUE PACKAGES

Four open tenders above US\$20m have been specified in Fiji

Water Authority of Fiji	Kinoya Wastewater Treatment Plant Compliance Project	\$	150,000,000	Q325
Fiji Roads Authority	Critical Bridges Resilience Project - Western and Central Division	\$	82,400,000	Q424
Fiji Airports	Departure Lounge Expansion - Various Packages	\$	25,000,000	Q324
Energy Fiji Limited	New Generation Addition at Kinoya 20MW HFO	\$	23,836,712	Q127

There are three TBC value packages that will be of significant scale

Fiji Ports	Suva Port Relocation Project			TBC
Energy Fiji Limited	Construction of the Vatutokotoko hydropower plant (+31 MW)			Q225
Energy Fiji Limited	Construction of the Qaliwana dam and hydropower plant (+22 MW)			Q226